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4 quotes from Flipnosis: The Art of Split-Second Persuasion: 'if you believe you can, or believe you can't - either way you're right'

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It's a book about a special kind of persuasion - flipnosis - that has an incubation period of a few seconds . Invisible persuasion or invisible selling is one of the most critical skills that people need today in a world of overcommunicated humans. It is literally the

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difference between make or break.

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